



# **Enhanced Army Global Logistics Enterprise Industry Day EAGLE II**

15 November 2016



**Mr. Brian Almonrode**  
**Chief, EAGLE Business Office**  
**Army Sustainment Command**



# Disclaimer



- Industry Day is for information and planning purposes only. The information provided in this briefing does not constitute a formal solicitation or a Request for Proposal (RFP) and should not be construed as a commitment by the Government in any way.
- Any remarks from Government officials should not be considered a guarantee of the Government's course of action for obtaining any EAGLE services.
- The Government does not intend to award a contract on the basis of Industry Day or otherwise pay attendees for participation in this event.
- The information provided today reflects the Government's current intentions regarding the path-forward on the EAGLE program and is subject to change based on a variety of circumstances, including input from Industry. Formal Basic Ordering Agreement (BOA) Requests for Proposal (RFPs) and Task Order RFPs are the only documents that should be relied upon in determining the Government's actual needs and intentions applicable to particular requirements.



# Agenda November 15, 2016



- ☐ Registration 7:00 a.m. – 8:00 a.m.
- ☐ Administrative Notes
- ☐ EAGLE Opening Remarks
- ☐ EAGLE Purpose & Background
- ☐ EAGLE II RFP
- ☐ Discussion Forum
- ☐ Questions & Answers
- ☐ Closing Remarks 11:45 a.m.
- ☐ End Meeting 12:00 p.m.\*
- ☐ One-on-Ones 1:00 p.m. – 5:00 p.m.

## EAGLE II Industry Day

- ☐ 1:00 p.m. LOGCAP Opening Remarks
- ☐ LOGCAP Overarching Concepts
- ☐ LOGCAP V Briefings
- ☐ Questions & Answers
- ☐ End Meeting 5:00 p.m.\*

## LOGCAP V Industry Day

\*Estimated ending time depending on length of Discussion Topics



# Agenda November 16, 2016



Time	Topic
8:00 a.m. – 12:00 p.m.	EAGLE II One-on-One Meetings LOGCAP V One-on-One Meetings
12:00 p.m. – 1:00 p.m.	Lunch
1:00 p.m. – 5:00 p.m.	EAGLE II One-on-One Meetings LOGCAP V One-on-One Meetings



# Administrative Notes



- Facilities
- Electronic Devices
  - No recording or video
  - Please place wireless devices in silent mode
- Breaks
  - Pre-sale of lunch buffet - 0930
- Questions



# Opening Remarks



**Ms. Jody Fasko  
Director,  
Contract Management Office  
Army Sustainment Command**



**Mr. Brian Almonrode**  
**Chief, EAGLE Business Office**  
**Army Sustainment Command**





# Purpose



- Provide our industry partners information regarding EAGLE II BOA RFP
- Obtain industry input and feedback on EAGLE II BOA process
- Networking opportunities

Note: There will be no discussion of specific Task Order competitions during this meeting.



# What is EAGLE?



## Enhanced Army Global Logistics Enterprise (EAGLE)

A combined business philosophy and contract mechanism to acquire maintenance, supply, and transportation services executed through Task Orders against a BOA

### Why EAGLE?

- Multiple Sources of Repair
- Multiple/Redundant Contracts
- Lack of Standardization
- Inefficient use of resources
- Lack of requirements validation

#### Strategic Readiness

Better Buying Power  
Directive

APBI / Industry  
Feedback

Acquisition Strategy

EAGLE Cost Benefit  
Analysis

Optimization of Service  
Contracting Directive

Market Research

#### EAGLE Acquisition Strategy

- Single Logistics Provider - Requirements Task Orders\*
- Increased Opportunities for Small Business as Primes
- Expanded Competition through use of BOAs
- Standardized Contracts and PWS/QASP
- Provides Services Portfolio Management
- Dedicated Business Office
- Acquisition Strategy Approved for 10 Years

\*Certain exceptions may apply



# EAGLE Scope of Services

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## Global Logistics Services:

Supporting: Installation Logistics, Care of Supplies in Storage (COSIS), Equipment Hand-Off, In-Theater Maintenance (ITM), Property Accountability, New Equipment Training, New Equipment Fielding, RESET

### Maintenance Operations

- Materiel Maintenance Support
- Arms and Sensitive Items
- Allied Trades
- Technical Inspections
- Repair Parts/Materiel Management
- Production Control

### Supply Operations

- Central Issue Facility
- Clothing Initial Issue Point
- Subsistence Supply Management Office (SSMO)
- Asset Management Services
- Hazardous Material
- Bulk Fuel and Refueling
- Ammunition Supply Services

### Transportation Services

- Arrival / Departure Airfield Control Group
- Personal Property Operations
- Unit Movements
- Container Yard Operations
- Passenger Movements
- Material Movements (Freight)
- Railhead Operations
- Motor Pool Operations
- Movement Control Team

Does not include Dining Facilities (DFAC) Food Service, Laundry/Dry Cleaning, or Aviation Maintenance



# EAGLE BOA 3-Step Process

(FAR 15.202)

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## Step 1 (Pre-Solicitation Notice)

- Published under Solicitation Number W52P1J-12-R-2000 on 22 November 2011
- Not precluded from submitting an offer in Step 2 if it did not provide a submission in response to Step 1



**Completed in 2012**

## Step 2 (Annual Requirements)

- Request for Proposal (RFP)
- Evaluate for qualified prime contractors
- Execute BOA for Acceptable Offers
- No cost proposal required/evaluated

**Establishes  
BOAs**

## Step 3 (Task Order)

- Task Order RFP competed amongst BOA holders
- Award will result in requirements Task Order
- Price proposal submitted for specific requirement

**Task Order  
Competition**



# Basic Ordering Agreements (Step 2)



- Written instrument of understanding between the Government and a contractor – BOA is **NOT** a contract
  - ✓ Includes terms and clauses applicable to future Task Order awards
  - ✓ Description of services to be provided
  - ✓ Methods for issuing and delivering future Task Orders
  - ✓ No binding price proposal required for BOA
  
- BOA Benefits
  - ✓ No contract ceiling
  - ✓ More expansive competition
  - ✓ Creates partnering opportunities for both small and large businesses
  - ✓ Provides for a pool of qualified contractors with no minimum quantity
  - ✓ Streamlined Task Order competition
    - ✓ Evaluation times are reduced through execution of BOA
    - ✓ Allows rapid Task Order competition for emerging requirements
    - ✓ Allows Task Order to be focused on specific requirements in lieu of requesting duplicative information



# Task Orders (Step 3): Acquisition Type



- Task Orders will only be competed amongst BOA Holders
- A Task Order becomes a **binding contract** at the time of the Government's acceptance of a Task Order proposal and award of the Task Order

## Logistics Requirements

- Less than \$1M not under EAGLE, and similar strategy will be executed by the local installation contracting office
- Greater than \$1M and less than \$38.5M, will be set-aside for Small Business and executed by ACC-RI
- Greater than \$38.5M will be competed in accordance with FAR Subpart 19.5 (i.e., the application of the "Rule of 2") and executed by ACC-RI
- Non-installation requirements will be competed in accordance with FAR Subpart 19.5 (i.e., the application of the "Rule of 2") and executed by ACC-RI or as stated in the RFP



## Task Orders (Step 3): Evaluations



- Specific evaluation criteria will be identified in the EAGLE II Task Order RFPs
- Pricing information and Past Performance will be evaluated at Step 3
- Currently developing the draft criteria that will be applicable to EAGLE II Task Orders. Details will be discussed at the next EAGLE BOA Holder's Meeting / Industry Day (projected for May 2017)
- Draft to be released for Industry comment prior to the next EAGLE BOA Holder's Meeting



## Task Orders (Step 3): Contract Type



- Authorized contract types: Firm Fixed Price, Cost Reimbursable, and Time & Material (least preferred)
- Best value trade-off, Lowest Price Technically Acceptable (LPTA), combination, or price only



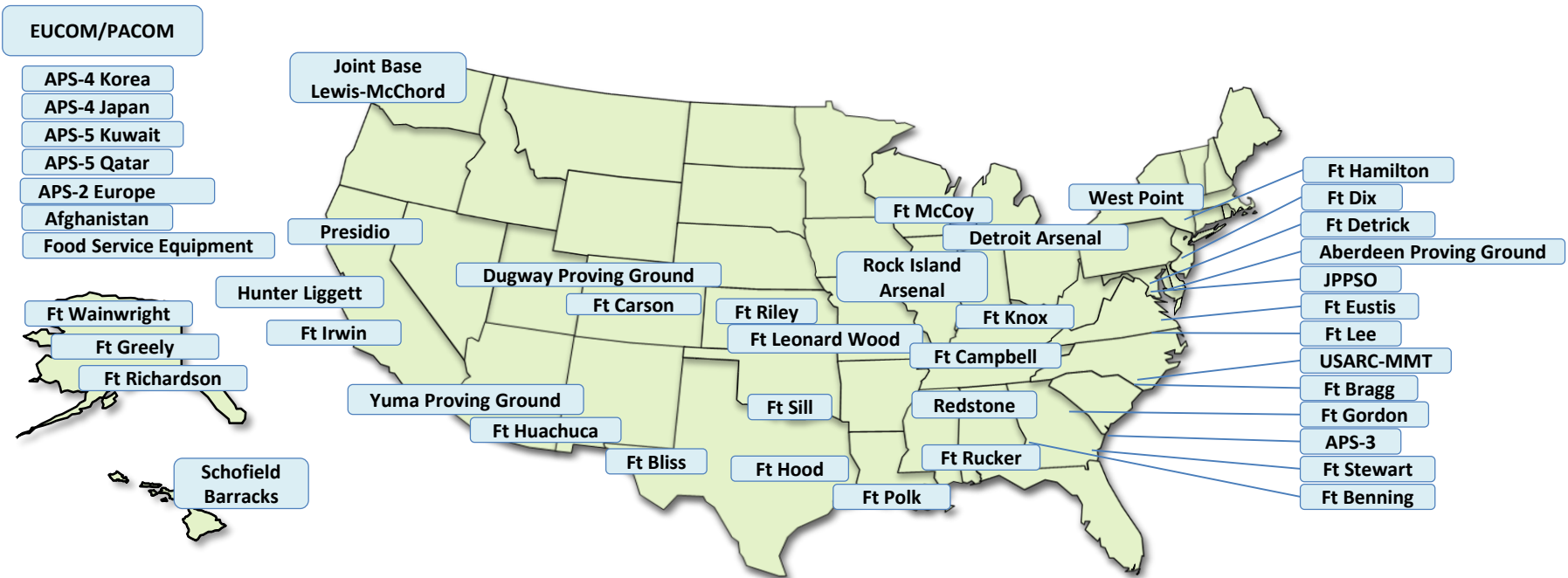


# EAGLE Current Supported Customers / Missions

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- Army Sustainment Command
  - Logistics Readiness Centers (LRCs)
  - Army Pre-Positioned Stocks (APS)
  - Pre Deployment Training Equipment (PDTE)
  - Hazardous Material Supply Operations (HMSO)
- Forces Command
  - Joint Readiness Training Center (JRTC)
  - Unit Maintained Equipment (UME)
  - Property Accountability Augmentation Team (PAAT)
- Army Central Command
  - In-Theater Maintenance
  - Theater Provided Equipment (TPE)
- United States Army Reserve (USAR)
- Army Test and Evaluation Command (ATEC)
- Surface Deployment and Distribution Command (SDDC) - Military Ocean Terminal Concord (MOTCO)
- United States Military Academy (USMA)
- Installation Management Command (IMCOM)





# EAGLE Program Status



- **Global presence**
  - ✓ 34 CONUS installations
  - ✓ 4 supported sites in Alaska and Hawaii
  - ✓ 6 Task Orders located in host nations
- **Program management and contracting support** located at Rock Island Arsenal
  - ✓ Provides for requirements visibility and standardization
  - ✓ Central entry point for industry
  - ✓ More information: [http://www.acc.army.mil/contractingcenters/acc\\_ri/eagle/index.html](http://www.acc.army.mil/contractingcenters/acc_ri/eagle/index.html)

## Contract Overview

- **36 Task Orders totaling \$2.5B awarded\***
  - ✓ Small Business Set Asides: 16
  - ✓ 8(a) Set Asides: 10
  - ✓ Unrestricted/Large Business: 10

\* inclusive of option years; ASC and non-ASC dollars

## Small Business Support

- **74% of TOs and 39.5% of \$** awarded to Small Businesses
- **114% increase** in dollars to Small Businesses as Primes
- **92 of 139** BOA Holders are Small Businesses

**Projected Total Value \$4.5B by FY18**



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# EAGLE Planning Schedule



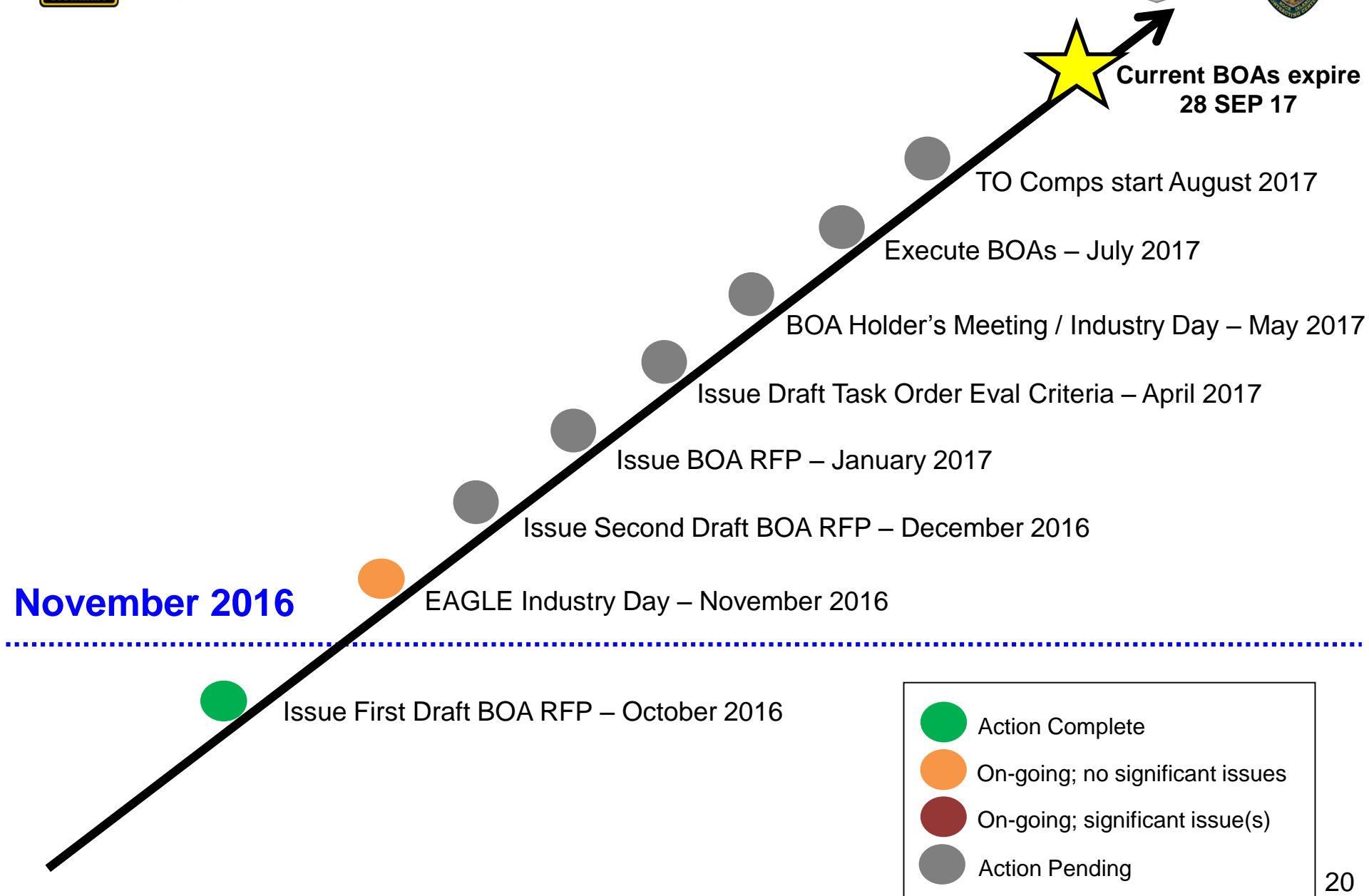
## EAGLE II

AFSB	Projected Solicitations By FY (issued)									
	2015	2016	2017	2017	2018	2019	2020	2021	2022	2023
401 <sup>st</sup>	✓ Afghanistan	✓ APS-5 KU/QA					APS-5 KU/QA	Afghanistan		APS-5 KU/QA
402 <sup>nd</sup>		✓ Schofield	✗ Alaska				Schofield	Alaska		
403 <sup>rd</sup>					APS-4 YND	APS-4 NEA				APS-4 YND APS-4 NEA
404 <sup>th</sup>	✓ Dugway ✓ Yuma PG ✓ Hunter-Liggett	✗ RIA	✓ Yuma	Lewis-McChord	Presidio Irwin (re-compete)	Detroit Huachuca McCoy Dugway	Hunter-Liggett	RIA	Lewis-McCord Irwin Yuma PG	Presidio Detroit
405 <sup>th</sup>		✓ European Equip. Set (EAS)						APS-2 (EAS)		
406 <sup>th</sup>	✓ Rucker ✓ Detrick ✓ Stewart ✓ Bragg	✓ Hamilton	✗ West Point	Campbell	Gordon Aberdeen	Polk Detrick Lee/JBLE Benning APS-3 ASLAC	Bragg Hamilton Rucker Stewart Picatinny	West Point	Campbell	Gordon Aberdeen
407 <sup>th</sup>	✓ Riley	✓ Carson	✓ Sill	Leonard Wood Redstone	Hood	Knox	Bliss Riley Carson		Sill Leonard wood Redstone	Hood Knox
OTHER	✓ BOA 6 ✓ JPPSO ✓ HMSO	✓ BOA 7 ✗ Material Management	BOA ✓ FSE		BOA	BOA JPPSO	BOA HMSO	BOA Material Management	BOA FSE	BOA

- ☒ Solicitation pending    ☒ Solicitation Issued/Open  
☒ Solicitation closed    ☒ Task Order Awarded



# EAGLE Timeline





# Fort Irwin Update



- Currently, there is no plan for EAGLE to perform the Fort Irwin National Training Center (NTC) requirement
- Fort Irwin EAGLE re-compete is projected for FY18



# Break



# Changes from Original BOA RFP



## ➤ Annual EAGLE requirements

- An annual synopsis for requirements falling under the scope of the EAGLE program will be released in Federal Business Opportunities (FBO). The annual synopsis will cover requirements related to Army Materiel Maintenance Services, Retail/Wholesale Supply Services, or Transportation Support Services that are within the scope of the EAGLE program and designated for performance under the EAGLE program which emerge within the year after the annual synopsis is published. The annual BOA RFP will be the *only* opportunity contractors will have to obtain an executed EAGLE BOA in order to propose on Task Order RFPs issued within that year, even for those emergent requirements that are not specifically identified in the annual synopsis.

## ➤ Use of Subcontractors

- If an offeror proposes subcontractors in its Step 2 BOA proposal, the offeror does NOT have to use the proposed subcontractors in its Step 3 Task Order proposal.
- Based on the revised approach of synopsisizing EAGLE requirements to include covered requirements that emerge within the year, EAGLE BOA holders will have the flexibility at the Task Order step to propose subcontractors that would best fit the mission-specific requirements applicable to the specific Task Order effort.



# Updated EAGLE BOA RFP Overview



## ➤ Evaluation Criteria

- ONLY the Technical Factor will be evaluated for during the BOA RFP process
- The Technical Factor has been revised significantly

## ➤ Evaluation of the Technical Factor consists of an evaluation of an offeror's proposed:

- Technical Capability Statement (TCS)
- Representative Support Element (RSE)
- Corporate Organizational Structure
- Experience

## ➤ An offeror must receive an acceptable rating for ALL evaluation criteria in order to receive an overall acceptable rating for the Technical Factor

- Acceptable: The proposal clearly meets the minimum requirements of the RFP
- Unacceptable: The proposal does not clearly meet the minimum requirements of the RFP





# Technical Capability Statement



**Technical Capability Statement (TCS) – Provide and demonstrate organizational capability and core competencies to support EAGLE effort**

- **Element One – Team Identification / Self Performance**
  - Cited core competencies and previous experience which allow the offeror to properly determine which of the EAGLE effort's functional areas it can self-perform without the use of subcontractors
  - If offeror cannot self-perform, it must detail process for identifying, vetting, partnering and leading the required subcontractors as well as replacing and adding subcontractors
- **Element Two – Resource / Task Order Management**
  - Approach for planning, allocating, and controlling resources and costs for awarded Task Orders
  - Approach for scheduling, budgeting and accumulating expenditures
  - Approach for accounting and collecting expenditure data for an extensive CLIN structure (multiple supported customers)
  - Incorporation of subcontractor's technical, schedule and financial performance data
  - Approach for ensuring proper training, licensing, certification and safety



# TCS (cont.)



- **Element Three – Flexible Staffing Approach**
  - Ability to support short term fluctuations in effort (increase/decrease), long-term increase to workload, and long-term decrease to workload
- **Element Four – Transition-in Approach**
  - Demonstrate the ability to provide a seamless transition of requirements applicable to future Task Orders
  - Approach to ensure open communication with the incumbent contractor and the Government
  - Approach to conducting the proper hiring actions (including pre-employment drug screenings, qualification verifications, and the requisition / issuance of Contractor Common Access Cards (CAC), access badges, and security clearances).



# Representative Support Element



**Representative Support Element (RSE): Demonstrate adequate support to execute PWS requirements noted in RFP**

- **Maintenance Functional Area Requirements**

- Preventive Maintenance Checks and Services (PMCS)
- Equipment Classification
- Scheduled & Unscheduled Field & Sustainment Level Maintenance
- Technical Inspection Process
- Quality Control Process / Procedures
- Army Logistics Information Systems (LIS)
- Security & other Regulatory Requirements specific to certain types of equipment

- **Supply Functional Area Requirements**

- General Inventory Management
- Asset Accountability and Asset Visibility
- Army LIS
- Security & other Regulatory Requirements specific to certain types of equipment

- **Transportation Functional Area Requirements**

- Transportation Motor Pool (TMP)
- Personal Property Operations
- Training, Licensing, Safety, and Security
- Scheduling & Manifesting



# Representative Support Element (cont.)



- **Labor Basis of Estimate (BOE) “Attachment 0002”**

(NOTE: this Attachment 0002 is NOT the same as the Attachment 0002 used at the Task Orders)

- Proposed Position Titles
- Allocation of Position Titles
- Relates to the Maintenance, Supply Transportation requirements previously identified (see slide 27)

## Discussion Question

☐ The Attachment 0002 BOE Example uses a non-standard BOE rationale for positions, normally BOEs are developed on workload data, required hours of support and historical records, not ratios to other staffing. Is this the BOE rationale (ratios) we are to use?

## Government Feedback

☐ The Government is reviewing the BOE Attachment 0002 requirement. This requirement may be revised in the next draft and/or Final RFP.



# Corporate Organizational Structure



**Corporate Organizational Structure: Demonstrate organizational overview and identifies the following:**

- Tasks performed by the offeror and each subcontractor as proposed in the RSE
- Command and Control Relationships
- Independent Quality Control Organization



# Experience



## Experience: Recent and Relevant Experience

- Attachment 0003 – Experience Matrix
- Relates to the Maintenance, Supply and Transportation requirements previously identified (see chart 27)
- Can submit between 1 to 3 matrices for **EACH** Functional Area (no more than a total of 9 matrices for all 3 functional areas)
- NOTE: Any teaming arrangements proposed at the BOA Step 2 are not binding and do not have to be proposed for Step 3 Task Orders. Additionally, the contract references identified in the offeror's Attachment 0003 may not necessarily apply as past performance references in Step 3 Task Order evaluations.



# BOA Proposal to Task Order



**Information submitted by the Offeror with its BOA proposal in accordance with the following Section L instructions will be carried forward and incorporated into subsequent Step Three EAGLE Task Orders (unless noted otherwise in a subsequent Task Order RFP):**

- Resource / Task Order Management (Draft paragraph L.5.2.1(c))
- Flexible Staffing Approach (Draft paragraph L.5.2.1(d))
- Transition-in Approach (Draft paragraph L.5.2.1(e))
- Identification of an Onsite Independent Quality Control (Draft paragraph L.5.2.3(b)(3))



# Break





# Opening Remarks



**Ms. Jody Fasko  
Director,  
Contract Management Office  
Army Sustainment Command**



# Questions & Answers



## Submitted Questions



# Discussion Rules



- ☐ Purpose is to spark dialogue
- ☐ Maximum participation encouraged



# EAGLE II BOA Questions



# Labor Categories



## Discussion Question

- ☐ L.5.2.2.(c) states "Proposed position titles not identified in the SCA Directory of Occupations (5th Edition) must be defined by the offeror in its RSE (see L.5.2.2(b))." Does this apply only to SCA non-exempt labor categories or does it also include exempt labor categories that are part of the BOE?

## Government Feedback

- ☐ Applies to SCA only. The RFP will be updated to reflect this information.

## Discussion Question

- ☐ Please clarify what is expected by the phrase "must be defined". What all does this position title defining need to include? Items such as a job description, and/or qualifications and education/work experience?

## Government Feedback

- ☐ As it is used in this particular instruction, "defined" is intended to mean that the offeror provides descriptive information about the position in a manner similar to SCA Directory of Occupations (5<sup>th</sup> Edition), which describes the major duties of a particular position.



# Labor Categories



## Discussion Question

- ☐ Per the RFP: “NOTE: For Technical evaluation purposes only, the Government will utilize the SCA Directory of Occupations (5th Edition) labor category definitions and offeror-provided position titles to determine if the proposed position title is appropriate for the maintenance, supply and transportation functional area elements identified at L.5.2.2(b)(1) through L.5.2.2(b)(3).”  
Question: Will Attachment 0002 be updated by the USG to add a column that bidders can use to annotate the SCA position code number listed in the 5th Edition?

## Government Feedback

- ☐ Yes, the Attachment 0002 will be updated to allow Offerors to annotate the SCA position code



# Technical Capability Statement (TCS)



## Discussion Question

- ☐ **Statement:** On EAGLE Task Orders, the Staffing Management Plan (SMP) (which has similar but not as many requirements) allowed for page limits between 20 to 25 pages. The TCS has many more requirements to address (i.e., Team Identification/Self-Performance, Resource/Task Order Management, etc.). Within a 16 page limit, the amount of material that requires the Offeror to demonstrate their cited core competencies and how they relate to the EAGLE effort as well as demonstrate their ability to create a dynamic organization will restrict the offeror to adequately demonstrate their ability/capability/processes.  
**Question** Will the Government consider increasing the pages from 16 to 20 to allow the Offeror to adequately provide a thorough and proven response?

## Government Feedback

- ☐ Yes, the RFP will be changed to reflect 20 pages for the TCS.



# TCS Continued



## Discussion Question

- ☐ The DRFP does not indicate what thresholds, if any, are required for a contractor to submit as "self-performing" on EAGLE BOA. Please advise if there are any dollar value thresholds for any of the 3 areas, Maintenance, Supply, and Transportation. Please also advise if there are any additional possible requirements for a contractor to submit as "self-performing".

## Government Feedback

- ☐ There are not any dollar value thresholds associated with the BOAs indicated in the BOA RFP, previous experience will be evaluated based on the "scope" and the "complexity" of the previous experience; as defined in the RFP, for purposes of the BOA evaluation, "scope" and "complexity" do not include size thresholds.





## Discussion Question

- ☐ The Section L paragraphs for the RSE repeatedly asks for "adequately address", "detail an approach", "accurately address", "include details" yet the RSE is limited to 13 pages which is insufficient to provide what is asked for. Request the RSE page limit be changed to 25 pages.

## Government Feedback

- ☐ The Government will consider an increase to page count.



# Attachment 0002



## Discussion Question

- ☐ The Attachment 0002 in the example work sheet and each of the 3 functional area worksheets show the text filter pull down menus in use, are we to enable this when we submit the BOE document?

## Government Feedback

- ☐ There is no requirement to enable or disable the text filter pull down menus.



# Attachment 0002



## Discussion Question

- ☐ Since the Attachment #0002 Labor BOE only provides for 3 worksheets, one each for Maintenance, Supply and Transportation; it is unclear where Program Management Office (PMO) positions are to be shown such as Program/Project Manager, QC Manager and QC inspectors (not TI), Business Management Function Positions (Administration, Finance, Accounting, HR, CDRL & other reporting and MIS/IT support). Please clarify if there is to be a worksheet for PMO or how these positions are to be accounted for.

## Government Feedback

- ☐ The Government will update the BOE Attachment 0002 to contain a PMO-specific tab.

## Discussion Question

- ☐ Will the Government consider adding a PMO CLIN?

## Government Feedback

- ☐ The Government is considering this at the Task Order level.



# Attachment 0002



## Discussion Question

- ☐ The Attachment 0002 labor worksheets do not contain an FTE column and/or total. Question Is it the Government's intent that this level of detail is not desired?

## Government Feedback

- ☐ Correct. FTEs and totals are not required for the BOA RFP.



# Attachment 0003



## Discussion Question

- ☐ Sometimes a block has no answer so should it be left blank or have N/A inserted or some other entry. Examples are Block #7 - if the contractor is a prime then this block seems to have no answer since they are the prime and not the subcontractor. Also Block #10, some customers do not assign an Administrative Contracting Officer and this function is retained by the Procuring Contracting Officer, what response should be place in block #10 in these cases?

## Government Feedback

- ☐ In these examples, the Offeror shall enter "N/A" in order to ensure no field is inadvertently left blank. The RFP will be updated accordingly.



# Attachment 0003



## Discussion Question

- ☐ Attachment 0003, #12 limits the response to 1800 characters. However, this area actually only holds up to 1500 characters. In addition, on the initial EAGLE IDIQ in 2012, the Government allowed 400 words for each of the three functional areas. 400 words equates approximately to 2,972 characters. Question For the Offeror to adequately show their capabilities and experience, would the Government consider increasing the amount of characters from 1800 to 3000 characters?

## Government Feedback

- ☐ The form will be fixed to hold 1800 characters. The Government does not see a requirement to increase the character count at this time.



# Attachment 0003



## Discussion Question

- ☐ Section L.5.2.4(b)(1): Would the Government consider changing the 3 year requirement for past performance for the EAGLE BOA re-compete back to the 5 years for recency?

## Government Feedback

- ☐ Please keep in mind, the 3 year recency requirement identified in L.5.2.4(b)(1) is for the EXPERIENCE piece within the Technical factor of the BOA RFP and not Past Performance at the Task Order level. However, the Government is considering applying a 3 year recency period for Past Performance at the Task Order level due to constraints of obtaining access to pertinent information older than 3 years. The Government is accepting feedback on this topic for both Experience at the BOA and Past Performance at the Task Order. Please send feedback to the EAGLE Mailbox or discuss in scheduled one-on-ones.



# Attachment 0003



## Discussion Question

- ☐ Understanding Rock Island's strict compliance with naming conventions, Section L specifically requires that the naming convention for Experience be: Offeror's\_Name\_Attachment\_0003. If the Offeror is allowed to submit three contracts, how can the file name be saved for three different contracts? Would the Government provide one file with one naming convention that would allow the submission of three contracts?

## Government Feedback

- ☐ The Government has removed the strict compliance for all naming conventions on the BOA RFP. Additionally, the Attachment 0003 will be reformatted into one file containing nine blank reference forms (three for each of the three functional areas).





## Discussion Question

- ☐ L.5.2.42.(b)(3) states "Offeror must adequately address scheduling and manifesting during the execution of EAGLE transportation services." Please clarify which specific Transportation PWS paragraphs this manifesting applies to.

## Government Feedback

- ☐ The Government will review the PWS and Section L to ensure the requirement is clear.



# EAGLE II Task Order Questions



# Past Performance



## Discussion Question

- ☐ Please provide information as to how Past Performance will be evaluated under each of the possible award scenarios of LPTA or best value.

## Government Feedback

- ☐ Past performance will be evaluated at the Task Orders. The applicable instructions and evaluation criteria will be provided in April 2017 in draft form for feedback for the EAGLE BOA Holder's / Industry Day in May 2017.



# Small Business



## Discussion Question

- ☐ By requiring offeror's to recertify the TO level, offerors may be small at the time they submitted and were awarded their BOA, but the size standard is only measured at the time of a TO submittal? Is this due to a BOA not being considered a "contract" under the FAR?

## Government Feedback

- ☐ Requiring offerors to certify size status at the BOA stage is mostly for administrative purposes. In order to determine size standard for future competitions and awards, offerors will be required to certify size status at the Task Order level.



# Small Business



## Discussion Question

- ☐ This provision states that the "Small Business Offeror or JV must perform at least fifty percent (50%) of the cost of manufacturing the items". Shouldn't that provision be revised to include the language re: services "at least 50 percent of the cost of contract performance incurred for personnel shall be expended for employees of the concern", consistent with FAR 52.219-4?

## Government Feedback

- ☐ The Government will update references to FAR 52.219-14 to reflect the appropriate subparagraph relevant to services. Please note, however, other revisions may be necessary for the next draft or the final BOA RFP depending on whether the FAR language gets amended for consistency with the SBA rule, which is expected sometime in the near future.



# Small Business



## Discussion Question

- ☐ Wouldn't it be important to judge a contractor's subcontractor management plan, expected use of resources and the management of those resources at the Task Order level? This seems an important component of how the task is expected to be executed, i.e. how many teammates will there be, what will be the plan to monitor them, provide quality oversight, etc. It appears from the current language, If a large business, that can cover all of the task areas, chooses not to include any subcontractor's in their BOA response, but may use many at the TO level (to meet socio-economic goals, etc.) the government has not set up any method of evaluating whether the contractor has a solid plan for subcontract management at the Task Order level?

## Government Feedback

- ☐ The Government will take this under advisement for the Task Order RFP evaluation.



# Questions & Answers



# QUESTIONS?



# Closing Remarks



- ☐ A summarization of these discussions will be posted on the EAGLE website.
  
- ☐ Questions that were not answered in today's meeting will be provided in writing and posted on the EAGLE website.





# BACK UP SLIDES